



Offshore Support Vessels

BRINGING COMMERCIAL TRENDS AND PROJECTIONS TO THE FOREFRONT



NEW IN 2012

- **Commercial and Finance** Track covering M & A and Financing Strategies
- **Ship Owner Panel:** Building a Market Resilient OSV business model
- **10+ Contracting Opportunities** Showcase from E&P hot spots
- **Orderbook update** from the World's Largest Offshore Vessel Builder
- **Best Practices** and Lessons Learned from European Offshore Shipbuilders
- **CEO Think Tank** on OSV segment analysis
- **Logistics at Gulf of Mexico** - Challenges, Key Learnings and Opportunities
- **Charterer demands** on Design and Technology for Next Generation Vessels
- **Focused discussions** on Ship Performance and Energy Efficiency
- **Online Networking Tool** - network before and after the event!

FEATURING GLOBAL INDUSTRY LEADERS AND EXPERTS



Sugiman Layanto
President Director
Wintermar Offshore



Jesper Kragh Andresen
CEO
Lauritzen Singapore



Anil Rao
Head Fleet Management
Great Offshore Ltd, India



Simon Liang
Chairman and CEO, Sinopacific
Shipbuilding Group



Alex Vicefield
CEO Zafiro Marine, and Director
Cecon ASA



Sarasij Majumder, Chief Operating Officer for Offshore Project/Business, **Pipavav Defence and Offshore Engineering Co Ltd**



Jan Fredrik Meling
CEO
Eidesvik



John Payne
Group Business Development Director, **Hallin Marine**



Todd Scholl, Global Director of Oilfield Services Research, **Clarksons Capital Markets**



Vivek Seth
Regional Director - Middle East & India, **Lamalco Group**



Vincent Weve
General Manager
Stanford Marine



Geir Sjurseth
Managing Director & Global Head - Offshore Support, **DVB Bank SE**



Capt. Simon Cook
General Manager
Waha Offshore



Lauri Bäckman
Vice President
Arctia Offshore Ltd



Geir Johan Bakke
President and CEO
Havyard Group

CHECK OUT THE PRE AND POST CONFERENCE ADD-ON DAYS

See inside for details



"The conference has many good presentations and I have met with many relevant people which totally is a great opportunity."

KENSUKE WATANABE, SHIP DESIGN DIVISION, IMABARI SHIPBUILDING LTD

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Offshore Support Vessels

BRINGING COMMERCIAL TRENDS AND PROJECTIONS TO THE FOREFRONT













HELD IN CONJUNCTION WITH



ASIA'S LARGEST OSV CONFERENCE IS BACK!

- 2 tracks; 40+ C-level speakers
- 3 co-located events, 500+ attendees, 40+ countries
- 50% senior management decision makers

SHIPOWNERS

 Jan Fredrik Meling CEO Eidesvik	 Jesper Kragh Andresen CEO Lauritzen Singapore	 Lauri Bäckman Vice President Arctia Offshore Ltd
 Sugiman Layanto President Director Wintermar Offshore	 Alex Vicefield CEO, Zafiro Marine, and Director, Cecon ASA	 Divay Goel General Manager Siva Shipping
 Vivek Seth , Regional Director - Middle East & India Lamnalco Group	 John Payne Group Business Development Director, Hallin Marine	 Anil Rao Head Fleet Management Great Offshore Ltd , India
 Capt. Simon Cook General Manager Waha Offshore	 Vincent Weve General Manager Stanford Marine	 P.V. Suresh Group Head - New Building, Greatship Global Offshore Services

SHIPBUILDERS

 Simon Liang Chairman and CEO Sinopacific Shipbuilding Group	 Geir Johan Bakke President and CEO Havyard Group
 Sarasij Majumder , Chief Operating Officer for Offshore Project/Business, Pipavav Defence and Offshore Engineering Co Ltd	 Terje Arnesen CEO Bergen Group ASA



FINANCE

 Geir Sjurseth , Managing Director & Global Head - Offshore Support, DVB Bank SE	 Todd Scholl , Global Director of Oilfield Services Research, Clarksons Capital Markets	 David Palmer Managing Director Pareto Securities
 Ahmed Badreldin Senior Partner Abraaj Capital	 Huda Al Lawati Principal Abraaj Capital	 Joachim Skorge , Regional Head of Investment Banking and Managing Director DNB Markets

INDUSTRY EXPERTS

 Denis Welch CEO IHC South East Asia	 Tor Einar Berg , Principal Research Engineer, Department of Ship Technology, Norwegian Marine Technology Research Institute (MARINTEK)	 Rasmus Stute Head of Department - Offshore Service Vessels Germanischer Lloyd SE
 Arnstein Eknes Segment Director, Special Ships DNV Norway	 Ivar Fjermeros , Sales Manager, Advanced Load Handling, Cargotec	 Maurice Thompson Partner HWL Ebsworth Lawyers

PROJECT OWNERS

 John Freeland Director Renewables Offshore Ltd , UK	 Capt. Sharad Tyagi General Manager - Marine, Petroleum E & P Reliance Industries Limited
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PRE CONFERENCE SYMPOSIUM

23 APRIL 2012

Ship Performance, Fuel Management and Energy Efficiency

POST CONFERENCE WORKSHOP

26 APRIL 2012

OSV Chartering Contracts

ONLINE NETWORKING TOOL

See who is attending, send and receive messages, and make appointments!

Conference delegates, speakers, sponsors and exhibitors will have the opportunity to reach out to fellow participants before and after the event.

The networking tool will operate from our website, giving participants a unique log in and password, that will enable access 10 days before and continue 5 days after the event.

TOP TEN REASONS TO ATTEND:

1. 3 co-located offshore conferences, 500+ attendees, over 50% senior management decision makers - Meet with contract partners, operators and project owners
2. 2 tracks, 40+ speakers offering global perspectives, new industry trends and strategies
3. New market opportunities from SURF/ Construction Market,
4. Learn how to access growth hotspots in Brazil, West Africa and Australia
5. Assess opportunities in Offshore Wind Farms and Arctic Region E&P
6. Discover competitive strategies from 2 CEO roundtables
7. Find out where to get financing for 2012, the latest M & A activity in the sector and how it would impact your business
8. Learn how you can save on your operations through Fuel Management, Improving Operational Performance and Energy Efficiency
9. Shipbuilding spotlight by the world's largest OSV shipbuilder, PLUS best practices from European Yards
10. Online Networking - Access the FULL delegate list before and after the event!



Visit www.osvconference.com/offshore-support-vessels-video.php to watch last year's video. Or scan the adjacent QR code with your mobile smartphone QR reader.



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DAY ONE: TUESDAY, 24 APRIL 2012

PLENARY SESSIONS - OFFSHORE E & P OUTLOOK

08.30

Registration & Coffee

08.45

Welcome & Speed Networking

A chance to get to know your peers from all tracks before the start of the conference and set a relaxed and informal atmosphere



Aileen Vitug, Senior Conference Producer, **IBC Asia**

08.55

Chairman's Opening Remarks



Denis Welch, CEO **IHC South East Asia**

09.00

Developing Market Potential from Growth Hotspots - Brazil, West Africa & Australia

- Profiling oil and gas players in growth regions
- Key project updates, challenges and opportunities
- How do you access these opportunities?

- Meeting local content and required capabilities
- Risk management and protection against piracy
- Upcoming tenders on offshore fields



Todd Scholl, Global Director of Oilfield Services Research, **Clarksons Capital Markets**

09.30

CEO ROUNDTABLE: OSV Segment Analysis: Which Is Showing the Most Promise?

- Dissecting the supply market for PSVs and AHTS
- Evaluating demand for vessels to support subsea works
- Examining trends in long-term contractors for DSVs, ROVs and SOVs
- Assessing demand for construction, accommodation and seismic vessels
- Demand for Ice class vessels required for Arctic Regions



Jesper Kragh Andresen, CEO, **Lauritzen Offshore Pte. Ltd.**



Jan Fredrik Meling, CEO, **Eidesvik**



Alex Vicefield, CEO, **Zafiro Marine**, and Director **Cecon ASA**



Lauri Bäckman, Vice President, **Arctia Offshore Ltd**

10.15

Questions and Discussion Followed by Morning Refreshments



10.45

Identifying and Exploiting Opportunities in Offshore Wind Market

- Market outlook for OSVs in Offshore Energy Industry
- New installation vessels in the pipeline
- Challenges, planning and positioning for the future



John Freeland, Director, **Renewables Offshore Ltd, UK**

11.15

What Does the Future Hold for the Specialist Vessel Owner/ Operator?

- Capacity expansion market developments
- The contracting environment and trends to keep an eye on

- Commercial and technical evolution of the service providers



John Payne, Group Business Development Director, **Hallin Marine**

11.45

Examining Financing Availability in the Current Environment

- Understanding banking's appetite for newbuild finance
- What are the changing requirements of financiers?
- Assessing finance market concerns in the offshore sector
- Exploring financing options and alternatives



Geir Sjurseth, Managing Director & Global Head - Offshore Support, **DVB Bank SE**

12.15

Questions and Discussion



Joint Networking Lunch with FPSO and ODR 2012



TRACK 1 COMMERCIAL AND FINANCE

14.00

M & A and Opportunities in the Construction/ SURF Market

- Understanding the market dynamics
- Assessing the fleet, needed capacity and demand
- Analyzing the competitive landscape
- Key learning in operating in Europe, South America and Africa



Alex Vicefield, CEO, **Zafiro Marine**, and Director, **Cecon ASA**

14.30

Updates on Offshore Accommodation Market

- The high end accommodation market segment at a glance
- Market developments and characteristics
- Challenges operating in Brazil
- Commoditization or customarization trend?



Jesper Kragh Andresen, CEO, **Lauritzen Offshore Pte Ltd**

15.00

Questions and Discussion Followed by Afternoon Refreshments



15.30

Offshore Marine as an Investment

- Exploring the financial climate for direct investment in the offshore shipping market
- Achieving the right business model for OSV operators
- ROI, risk and other key considerations on investing/ partnerships



Ahmed Badreldin, Senior Partner, **Abraaj Capital**



Huda Al Lawati, Principal, **Abraaj Capital**

16.00

Force Majeure clauses and Frustration:- A Fine Line with Divergent Consequences



Maurice Thompson, Partner **HWL Ebsworth Lawyers**

16.30

M & A Opportunities and Investment Trends

- Update on consolidation within regions and countries
- Forecasting M & A transactions and investments
- When and how will consolidation occur in the OSV and yard sectors?



Joachim Skorge, Regional Head of Investment Banking and Managing Director, **DNB Markets**

17.00

Questions and Discussion End of Day 1



TRACK 2 DESIGN AND TECHNOLOGY DEVELOPMENTS

14.00

Design and Technology Innovations in Building OSVs

- New vessel design and building features
- Leveraging new technologies in building highly sophisticated OSVs



Geir Johan Bakke, President & CEO, **Havyard Group**

14.30

Efficient OSV performance

- Drivers and trends
- Working together to achieve more
- How to measure efficient performance



Arnstein Eknes, Segment Director, **Special Ships, DNV**



Sverre Alvik, Head of Section for Environment and Energy Efficiency, **DNV**

15.00

Questions and Discussion Followed by Afternoon Refreshments



15.30

Case Study: Vessel Design for Arctic Regions

- An Intervention Vessel for Barrents Sea
- Subsea production systems, task duration and weather requirements
- Modification for improved operational performance in ice



Tor Einar Berg, Principal Research Engineer, Department of Ship Technology, **Norwegian Marine Technology Research Institute (MARINTEK)**

16.00

OSVs for Offshore Oil & Gas and Offshore Wind Farms

- What are the capabilities required for OSVs in Offshore Energy Industry
- Class rules, notations and requirement
- Specific functions and Key technologies



Rasmus Stute, Head of Department - Offshore Service Vessels, **Germanischer Lloyd SE**

16.30

Best Practices and Lessons Learned from European Offshore Shipbuilding Clusters

- What is the benefit from a tight collaboration between the Ship Owner, Designer and Ship Yard?
- Hull production and outfitting - two different disciplines?
- The competitive edge by splitting the production between specialized hull yards high end outfitting yards
- What requirements will the future offshore-activity in Northern Europe and Barents Sea have for the next generation offshore vessels?



Terje Arnesen, CEO, **Bergen Group ASA**

17.00

Questions and Discussion End of Day 1



JOINT NETWORKING COCKTAIL WITH FPSO and ODR 2012



"Extremely valuable first hand experiences have been shared by the speakers with the delegates. The open and friendly atmosphere was allowing good networking"

RASMUS STUTE, HEAD OF DEPARTMENT OFFSHORE SERVICE VESSELS, GERMANISCHER LLOYD

DAY TWO: WEDNESDAY, 25 APRIL 2012

PLENARY SESSIONS - OSV MARKET UPDATE

08.45

Chairman's Opening Remarks



Tony Munoz, Editor in Chief & Publisher, **The Maritime Executive**

09.00

Assessing OSV Market Scenario for 2012

- Review of average day rates, spot markets and long-term charter contracts
- When can we expect an increase in day rates?
- Analysis of the competitive landscape
- Market prospects and predictions



David Palmer, Managing Director, **Pareto Securities**

09.30

The Global OSV Fleet and Orderbook Update

- Emerging trends and designs
- Outlining product and market strategies
- Forecasting the impact of newbuilds
- How will the orderbook be funded?



Simon Liang, Chairman and CEO, **Sinopacific Shipbuilding Group**

10.00

Questions and Discussion Followed by Morning Refreshments



"DnB Nor Bank research analyst notes that the ratio of OSVs to one installation is expected to peak this year worldwide, meaning that demand is likely to pick up in 2012. Interestingly, greater demand is likely to cause consolidation..."

A REGION RICH WITH OFFSHORE POTENTIAL (WWW.LLOYDSLIST.COM; AUGUST 2011)

10.30

Middle East Offshore Market - At the Cross Roads

- Current status quo
- Nature of industry and Geo Political climate
- What lies ahead?



Vivek Seth, Regional Director - Middle East & India, **Lamalco Group**

11.00

SHIPOWNER PANEL: Building a Market Resilient OSV Business Model

- Strategies and approaches to meet challenges in tougher market conditions
- Meeting charterers' growing demands
- Attracting, securing and protecting finance
- Keeping OSV operations cost effective
- Contracting and crewing strategies
- Mitigating financial and operational risks



Divay Goel, General Manager, **Siva Shipping**



Capt. Simon Cook, General Manager, **Waha Offshore**



Anil Rao, Head Fleet Management, **Great Offshore Ltd, India**

12.00

Questions and Discussion



Joint Networking Lunch with FPSO and ODR 2012

TRACK 1 COMMERCIAL AND FINANCE

14.00

Logistics at Gulf of Mexico - Challenges, Key Learnings and Opportunities

- Logistics at GOM - Environment and challenges
- FPSO Project: Lessons learned
- Opportunities in Gulf of Mexico
- Pre-Salt and Opportunities in Brazil



Arthur Ruiz, MSC, PMP, Project Manager, Directing Oil & Gas projects with **Devon, Petrobras and Queiroz Galva**, **CEO of UWS**

14.30

Showcasing Opportunities in the Asia Pacific Offshore Market

- Update on the Indonesian cabotage situation
- Field developments, timeline and support needed
- New projects emerging



Sugiman Layanto, President Director, **Wintermar Offshore**

15.00

Questions and Discussion Followed by Afternoon Refreshments



15.30

Breaking Into New Boundaries - East Africa

- Market overview
- Complexities and considerations in operating in these territories
- OSV requirements, growth expectations and future commercial opportunities
- Overcoming key challenges and security concerns
- Case Study: Preparation for Tanzania



Vincent Weve, General Manager, **Stanford Marine**

16.00

Brazil - New Build Plan vs Uptake of International Tonnage

- Current market scenario
- Financing Ship Building in Brazil
- Potential for Far East based OSV owners

16.30

Questions and Discussion



TRACK 2 DESIGN AND TECHNOLOGY DEVELOPMENTS

14.00

Developing Next Generation Vessels - What Charterers Want?

- Optimizing operational efficiency
- Extending vessel functionality
- Improved performance for tougher seas
- Ensuring safety and vessel stability



Sarasij Majumder, Chief Operating Officer for Offshore Project/Business, **Pipavav Defence and Offshore Engineering Co Ltd**

14.30

Solving the Deepwater Challenge: Integrated Subsea Load Handling Solutions for Ultra Deepwater Lifts

- Integrated solutions that optimise vessel's operational functionality
- Maintaining near topside lifting capacity in deep and ultra deep operations without "dead wire" weight
- Assuring precision with active heave compensation through centralized operation from crane cabin
- A retrofit system for existing crane and smaller vessels to perform large lifting operations



Ivar Fjermeros, Sales Manager, **Advanced Load Handling, Cargotec**



15.00

Questions and Discussion Followed by Afternoon Refreshments



15.30

Dynamic Positioning Systems on OSVs

- Applications of DP on offshore operations
- DP ships and other associated issues
- How can designers, shipowners and operators ensure maintainability of DP systems?



Capt. Sharad Tyagi, General Manager - Marine, **Petroleum E & P Reliance Industries Limited**

16.00

High Pressure Water Mist Fire Protection Onboard OSV

- High pressure water mist as a fire fighting agent
- Current utilization of HP water mist onboard vessels and offshore structures
- Benefits and challenges of HP water mist onboard OSV
- Marioff's way of working



Markku Miinala, Business Manager, Marine and Offshore, **Marioff Corporation Oy / Marioff Group**

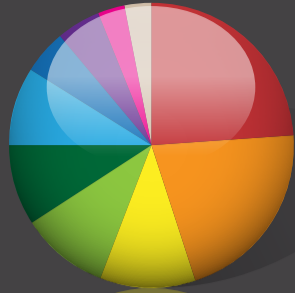
16.30

Questions and Discussion

End of Conference

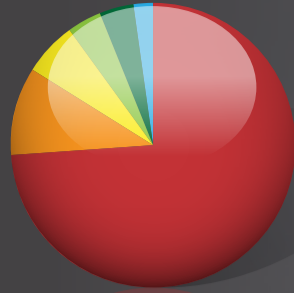
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WHO YOU WILL MEET AT OFFSHORE SUPPORT VESSELS 2012:



INDUSTRIES

Ship Owners	24%
Ship Yards & Ship Designers	21%
Finance Companies	11%
EPC / Service Providers	10%
Equipment / Technology Providers	9%
Oil & Gas Companies	9%
Government / Academia	5%
Ship Brokers	5%
Classification Companies	3%
Subsea Services	3%



REGIONS

South East Asia	74%
Europe	10%
Rest of Asia	6%
Middle East	4%
Oceania	4%
Africa / Americas	2%



PRE CONFERENCE SYMPOSIUM 23 APRIL 2012, 9AM – 4PM

SHIP PERFORMANCE, FUEL MANAGEMENT AND ENERGY EFFICIENCY

ACTUAL CASE STUDIES AND BEST PRACTICES ON REALIZING OPERATIONAL SAVINGS

Case Study: A Shipowner's Experience on Using LNG as Fuel

- Business case for LNG-powered ships
- Operational experiences and benefits
- Impact on cost and energy efficiency

 **Jan Fredrik Meling**
CEO, Eidesvik

Meeting the Environment Regulations Challenge

- Emerging green technologies
- Energy efficient OSVs
- Improving fuel efficiency
- Designing OSVs for Optimal Operational performance

 **P.V. Suresh**, Group Head – New Building
Greatship Global Offshore Services

Energy Efficient OSV Operations

- Operations and technology to improve fuel efficiency
- In which areas can the industry improve?
- What does it take? Incentives for efficient operations

 **Sverre Alvik**
Head of Section for Environment and Energy Efficiency, DNV

Quickfire Technology and Solutions Showcase

10-minute presentations of latest technologies and solutions to improve ship performance, optimize fuel and energy efficiency and maximize operational savings. If you would like to present your solutions on this session, contact Aileen Vitug at aileen.vitug@ibcasia.com.sg

Fuel Efficient Slow Steaming: Main Engine and Propeller Options

- Ways to influence and optimize fuel consumption
- Safe and eco-friendly drive systems
- Propulsion systems optimizing operations

Innovative OSV Designs Enhancing Ship Efficiency

- New developments in designing OSVs with efficiency in mind
- Extending vessel functionality and boosting performance
- Design enhancement that reduces fuel consumption

POST-CONFERENCE WORKSHOP 26 APRIL 2012, 9AM – 4PM

OSV CHARTERING CONTRACTS

This one day workshop will take a practical look at the options for offshore charter parties, and zero in on key clauses that OSV owners, charterers and brokers should look at.

- Offshore charterparties - the options
- Why use Supplytime as opposed to other? What version? Who does it favour?
- Some key clauses:
Delivery (and Cancelling), Charter Period (and Extensions), Redelivery, Substitute Vessel and Early Termination at Charterers' Convenience; Employment, Salvage, Force Majeure and Frustration; Condition and Maintenance of Vessel; Bunkers; Offhire, Maintenance Days, Equitable Set-Off Against Hire, and Liability for Vessel Not Working; Limitation of Liability; Non-Payment of Hire, Suspension of Performance and Withdrawal; Early Termination for Cause; "Knock for Knock", Pollution, Wreck Removal, and Insurances; Unsafe Ports, War Risks and Ice
- Possible impact of "choice of law"
- Common disputes
- Offhire problem

ABOUT YOUR WORKSHOP LEADER

 **Maurice Thompson**
Partner, HWL Ebsworth Lawyers

Maurice is a shipping and trade law expert and leads the Firm's Maritime, Trade and Transport practice in Victoria. His practice comprises a broad spectrum of contentious and non-contentious matters for clients in the shipping, commodities (hard & soft), port, oil & gas and insurance industries both nationally and internationally.

Maurice has acted for vessel owners, operators and charterers, their respective P&I, FD&D and H&M underwriters, governments, banks, terminal operators, supply boat operators, rig and FPSO operators, cargo interests, ship builders and repairers, stevedoring companies, logistics/freight forwarding companies, port corporations and oil & gas majors in local and international litigation and arbitration relating to COAs, charterparties, bills of lading, FPSO contracts, collisions, allusions, vessel arrests, oil pollution prosecutions, port/wharf access disputes and ship sale/purchase/registration. He also provides clients with non contentious commercial advice and drafting services.

Maurice is rated by Doyle's Guide to the Australian Legal Profession 2011, the International Who's Who of Shipping & Maritime Lawyers 2010, and the Guide to the World's Leading Shipping & Maritime Lawyers 2010 as one of the preeminent maritime lawyers in Australia, and is the author of the Australian chapter for the international comparative law guide "Getting the Deal Through: - Shipping 2011/2012".

200+ ATTENDEES AT OSV; 500+ ACROSS ALL 3 OFFSHORE EVENTS!

Aban Singapore • Abraaj Capital • Advantage Maritime Inc • Akersolutions • ANZ Bank • AP Energy Business Publications • AP Management Consultant • Apache Corporation Australia • Asean Cableship • Asian Trade Press • Australian Pressure Testing Services • Bank Pembangunan Malaysia • BC Petrochemical • Becker Marine Systems • Berg Propulsion International • Bexco Nv • BP Migas • Brunei National Petroleum Co (PetroleumBRUNEI) • Bumi Armada • Bureau Veritas • BW Offshore • Canyon Offshore • Cargotec Chs Asia Pacific • CB & I Lummus • Chevron • C-Mar Asia • CNOOC SES • Continental Engineering Enterprises • COSL Drilling Pan-Pacific • Cotech Solutions & Services • Damen Shipyards Gorinchem • DBS Vickers Research (Singapore) • Department of Energy Philippines • Det Norske Veritas • DnB NOR Bank • DnB NOR Markets • DOF Subsea Australia • Douglas Westwood • Dry Docks World • Dynac Sdn Bhd • Emerson Process Management • Emirates Industrial Laboratory • Energy Intelligence • EOC Ltd • Excel Synergy • Ezra Holdings • Fairplay Towage • FDC Utilities • Fearnley Offshore Supply • Felco Solutions • Filinvest Development Corporation • Filinvest Land Inc • FPSO Ventures • Framo Engineering Asia Pacific • Frost & Sullivan • Fugro Omnistar • GAC • Gadana Electrofield Company • Gazpromneft Marine Bunker • Germanischer Lloyd • GL Noble Denton • Global Maritime Ventures • Global Petro Tech FZCO • Greatship Global Energy Services • Greatship Global Offshore Services • Greatship Subsea Solutions • GS Engineering & Construction • Hallin Marine • Hatlapa Asia Pacific • Hess Oil & Gas • Holman Fenwick Willan • Houghton Singapore • Human Factors Solutions • Hyundai Heavy Industries • IHS Fairplay • IKM Subsea • Imabari Shipbuilding • IMarEST • Imtech Marine & Offshore • Inpex • Integral Communications • Jardine Port Agencies • Jasa Merin • Japan Bank for International Cooperation (JBIC) • Jeruzeth Int Eng • JOGMEC • Joexpora Nig • JTC Corporation • Jubilant Enpro • Kawasaki Heavy Industries • Kencana Petroleum Ventures • Keppel Offshore & Marine • Kim Heng Marine & Oilfield • Kongsberg Maritime • Kreuz Subsea • Kuwait Oil Company • L3 Dynamic Positioning & Control System • Larsen & Toubro • Lerus Ltd • Lima Bintang Logistics • Linde Group • Lloyd's Register • Lorentzen & Stemoco • M3 Marine • Maersk FPSO • Maersk Oil Qatar • Mantrana Maritime Advisory • Marathon Petroleum Norge AS • Marine Biz TV • Marine Delivery • Maritime & Port Authority of Singapore (MPA) • Marintek Norway • McDermott Asia Pacific • Mergermarket • Mermaid Marine Asia • Mermaid Maritime • Merrill Lynch • Miclyn Express Offshore • Ministry Of Transportation Indonesia • MISC Berhad • Mitsubishi Corporation • MTU Asia • Murray Metals Holdings • Nam Cheong Dockyard • National Oilwell Varco • Newcastle University Marine International (NUMI Singapore) • Newfield Peninsula • NIBC Bank • Nigerian AGIP Exploration • Nippon Kaiji Kyokai Class NK • Noble Denton Malaysia • ODS Petrodata • DVB Bank • Offshore Marine Services Alliance • Offshore Support Journal • OMNI Group • Oil & Natural Gas Corporation (ONGC) • P&O Maritime Offshore • Parekh Marine Agencies • Pareto Securities • Petrofac Malaysia PM304 • Petromin PNG • Petronas Maritime Services • Petrovietnam Drilling • PJZ Marine • Premier Oil • Pricewaterhousecoopers • Promasa • PT Alfa Trans Raya • PT Berlian Laju Tanker • PT Logindo Samudramakmur • PT Meratus Line • PT Trada Maritime • Ramunia Holdings • RBS Asia Securities • Reliance Industries • Rolls Royce Marine • S Rajaratnam School of International Studies (RSIS) • Saipem Triune Engineering • Samsung Heavy Industries • Sarawak Shell • SBI Capital Markets • SBM Malaysia • SBM Offshore Contractors • Schahin Group • Seabridge Marine Services • Seagull Marine • Sealink Pacific • Seatech Solutions International • Sembawang Shipyard • Sevan Marine • Ship Equip • Shree Sagarstevedores • Siem Offshore • Siemens Industrial Turbomachinery • Siemens Pte Ltd • Smit Singapore • Societe Generale • South African Bunkering & Trading • Stanford Marine • Strategic Marine • STX OSV • Swissco Offshore • Thomson Reuters • Toyota Tsusho Corporation • Tradewinds • Transocean • Tyco Thermal Controls • UMW Oil & Gas Corporation • United Bunkering & Trading Asia • United Offshore Support • Uniwise Offshore • Upstream • Wartsila Ship Design • West LB • Wilhelmsen Technical Solution • Yantai CIMC Raffles Offshore • Zebec Marine Consultants & Services • Zircon Engineering... **...and many more!**



2012 PROGRAMME AT A GLANCE:

23 April	24 April 2012		25 April 2012		26 April
Pre-Conference Symposium Ship Performance, Fuel Management and Energy Efficiency	4TH ANNUAL OFFSHORE SUPPORT VESSELS - MAIN CONFERENCE				
	DAY ONE - PLENARY SESSIONS		DAY TWO - PLENARY SESSIONS		
	<ul style="list-style-type: none"> Offshore E&P outlook CEO Roundtable: OSV Segment Analysis Finance Availability in the current environment 		<ul style="list-style-type: none"> Orderbook update Ship Owner Panel: A market resilient OSV model Middle East Offshore Market - At the Crossroads 		
	Networking Lunch				
Track 1 Commercial & Finance <ul style="list-style-type: none"> M & A Opportunities and Investment Trends Offshore Marine as an Investment Force Majeure Clauses and Frustration 		Track 2 Design and Technology <ul style="list-style-type: none"> Vessel Design for Arctic Regions Fit for Purpose: Design and Build Challenger for Vessels in Offshore Windfarming Best Practices and Lessons Learned from European Offshore Shipbuilding Clusters 		Track 1 Commercial & Finance <ul style="list-style-type: none"> Showcasing Opportunities in Asia Pacific Market Breaking New Boundaries - East Africa Logistics at Gulf of Mexico - Challenges, Key Learnings and Opportunities 	
		Track 2 Design and Technology <ul style="list-style-type: none"> Developing Next Generation Vessels - What Charterers' Want Solving the Deepwater Challenge Dynamic Positioning Systems on OSVs 		Post-Conference Workshop OSV Chartering Contracts	

DON'T TAKE OUR WORD FOR IT - HEAR WHAT PAST ATTENDEES HAVE TO SAY ABOUT OUR OSV EVENT!

"Perfect size for networking - perfect cross representation with conflicting viewpoints - gave less of a one-sided picture than most conferences in Asia typically do."

CARLA LEBLANC, VICE GENERAL MANAGER, EPD

"It was a very nice conference. I'll be back next year."

WULF V. ROSENHOEFT, SEN. CHARTERING MANAGER, FAIRPLAY TOWAGE

"A well-organized event. I have gained an insight into the various views in the industry. I would recommend it to people next year. I have enjoyed meeting the people and hearing from them."

MARK NORTH, CHARTERING SUPERINTENDENT, MERMAID MARINE AUSTRALIA

"Extremely valuable first hand experience has been shared by the speakers with the delegates. The open and friendly atmosphere was allowing good networking"

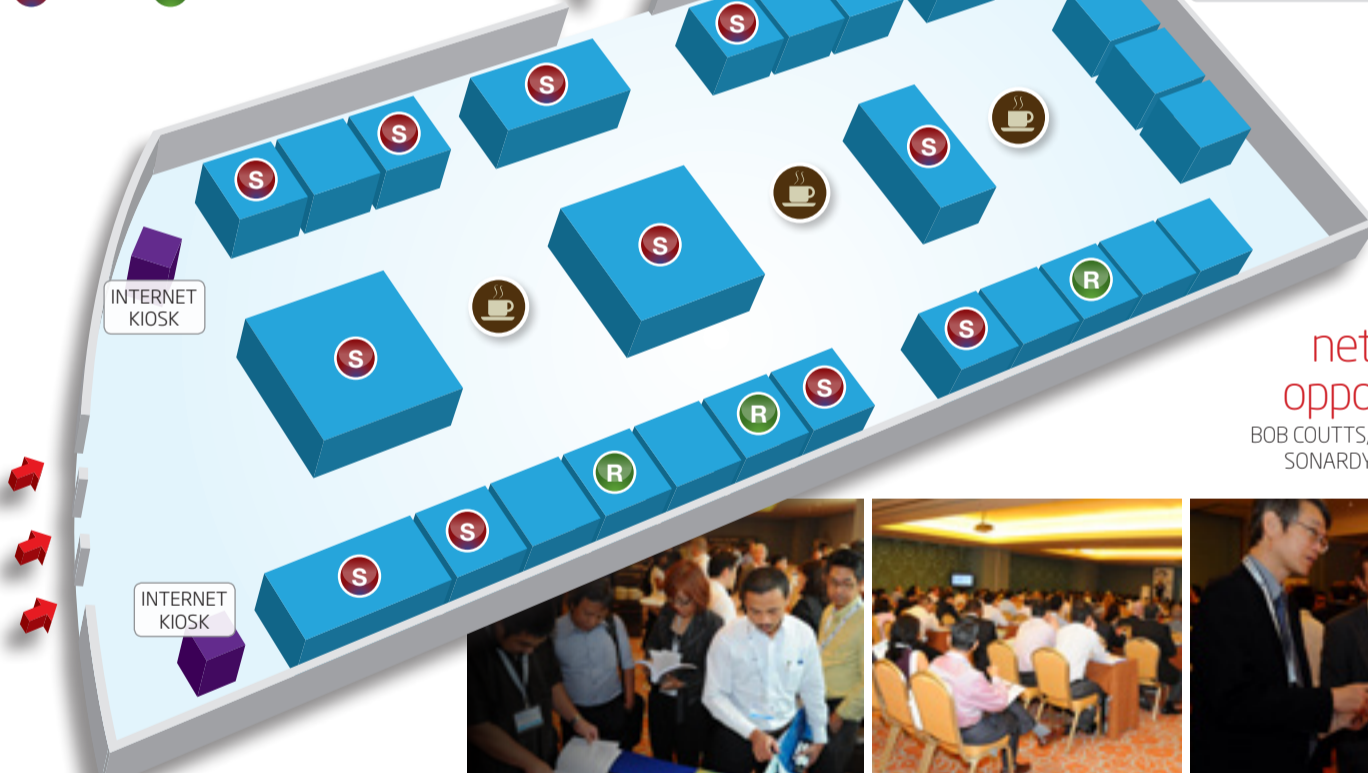
RASMUS STUTE, HEAD OF DEPARTMENT OFFSHORE SERVICE VESSELS, GERMANISCHER LLOYD

The **4th Annual Offshore Support Vessels conference** is once again bringing in the movers and shakers from the global offshore support sector, showcasing market opportunities in new E&P hot spots, expansion strategies for existing regional markets and design / technology trends.

High growth markets like Brazil, Middle East, Asia, Australia, Africa and Gulf of Mexico will also be featured this year, including opportunities in Offshore Wind, Arctic regions and construction/SURF industry, while the new track on Commercial and Finance will highlight the consolidation activity and investments happening in the sector.

EXHIBITION FLOORPLAN

S SOLD **R** RESERVED



BRING YOUR TEAM AND YOU CAN BENEFIT FROM OUR SPECIAL GROUP RATES!

"Good networking opportunity!"

BOB COUTTS, VICE PRESIDENT SONARDYNE ASIA PTE LTD



WHY SPONSOR OSV 2012?

- The ONLY** such event in Singapore with demonstrated success over the last 3 years
- 200+ attendees**, with over **50% senior management decision makers**
- Co-located** with FPSO and Offshore Drilling Rigs in 2012, 500+ participants to be in attendance
- Showcase** OSV design and technology solutions to buyers from Singapore, Malaysia, Indonesia, Norway, India, and Middle East
- Get updated information** on specific technology spend areas by OSV owners and shipyards
- Identify** new green technology solutions being sought by OSV owners
- Present** breakthroughs for deepwater and ice class capable OSVs
- Put** your Dynamic Positioning solutions to key decision makers

EXHIBITOR PROFILE INCLUDES:

- Classification Companies
- EPC Contractors
- Subsea Service providers
- Offshore Maritime Logistics Companies
- Maritime Technology and Equipment Providers
- Ship Design Companies
- Inspection, Maintenance and Repair Solution Providers
- Dynamic Positioning Vendors
- Seismic and Oceanography Services
- Offshore Communications Specialists

PARTNERSHIP AND PROFILE BUILDING OPPORTUNITIES AT THE 4TH ANNUAL OSV!

Present a keynote session, launch a product, sponsor a lunch, demonstrate that pioneering technology you have developed - the options are endless. Key decision makers from the Offshore Industry will converge in Singapore to outline new projects, requirements, and technology expectations. This is your chance to reach out to them.

For more information on sponsorship and exhibition opportunities at the 4th Annual Offshore Support Vessels conference, please contact:
Catherine Wong: Tel: +65 6508 2469 Email: catherine.wong@ibcasia.com.sg